



Membership Representation – as of June 5, 2017

ECO 13-28

Total Regular & Premium Members today – 255

Tabled by Chair (Young)

Date April 23, 2018

STEP Premium Membership Status - 17

Sector	Regular Membership Level			Total Premium Members by Sector	% of premium members by sector
	\$5 million and under in sales	\$5 million - \$20 million in sales	\$20 million and over in sales		
Agrivalue	2	1	4	7	41%
Manufacturing	3	2	3	8	47%
TSR		1	1	2	12%

STEP Regular Membership – Sector Representation – 238 members

Sector	Membership Level			Total Regular Members by Sector	% of regular members by sector
	\$5 million and under in sales	\$5 million - \$20 million in sales	\$20 million and over in sales		
Agrivalue	72	14	5	91	38%
Manufacturing	50	15	11	76	32%
TSR	49	13	9	71	30%

Membership Overview – based on sales

- 69% under 5 million in sales
- 18% \$5 - \$20 million
- 13% \$20 million or more

Membership Totals 1996 - Current

Year	Regular Members	Regular Member Target	Total Members	Total Corporate Targets
2016 - 2017	247	324	386	488
2015 - 2016	263	324	401	488
2014 - 2015	284	400	420	570
2013 - 2014	297	440	448	600
2012 - 2013	312	370	456	525
2011 - 2012	320	430	451	570
2010 - 2011	313	350	444	500
2009 - 2010	259	350	377	500
2008 - 2009	271	300	412	440
2007 - 2008	273	300	409	430
2006 - 2007	264	275	390	405
2005 - 2006	254	300	254 (Regular Only)	425
2004 - 2005	265	300	265 (Regular Only)	425
2003 - 2004	290	300	290 (Regular Only)	300 (Regular Only)
2002 - 2003	275	275	275 (Regular Only)	400
2001 - 2002	275	n/a	395	330
2000 - 2001	203	200	300	275
1999 - 2000	154	175	232	225
1998 - 1999	n/a	150	204 - Total Only	225
1997 - 1998	134	n/a	204	n/a
1996 - 1997	108	n/a	157	n/a