



Minister Responsible

Legislative Building  
Regina, Saskatchewan  
CANADA S4S 0B3

July 11, 2018



CCA 58-28

Tabled by Chair

Date Sept 10, 2018

Mr. Herb Cox, Chair  
Crown and Central Agencies Committee  
Office of the Clerk, Legislative Building  
Room 239, 2405 Legislative Drive  
REGINA SK S4S 0B3

Dear Mr. Cox:

Thank you for the opportunity to appear before your Committee to discuss the 2016-2017 annual reports for SGI and its subsidiaries.

There were a few questions from Ms. Saurer that we committed to providing information on following the meeting.

**1. What is the uptake on the water coverage product? Did SGI CANADA see a year-over-year increase?**

In Saskatchewan, 80% of eligible policies have the water product. Over SGI CANADA's book of business (all provinces in which it operates) 74% of eligible policies have this coverage. This number has stayed consistent since the product was launched.

**2. In the increased number of positions between 2016-17 and 2017-18, how many of those positions are in Saskatchewan?**

SGI would like to first offer a correction on the numbers provided at committee. Those numbers did not provide an apples-to-apples comparison as there was a combination of positions at a fiscal year end and the most recent number of employees. SGI apologizes for the confusion.

At fiscal year end of 2016-17, there were 2,003 positions at SGI. At fiscal year end of 2017-18, there were 2,105 positions at SGI. Of the additional positions, 85 were in Saskatchewan.

**3. Have negotiations begun to renew the long-term contract with SaskTel, which expires in 2019?**

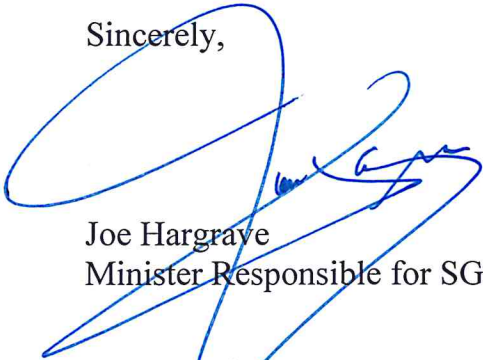
Negotiations have not yet started.

Mr. Herb Cox  
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Please forward this information to the Committee on my behalf.

Sincerely,



Joe Hargrave  
Minister Responsible for SGI

cc: Cathy Sproule, Deputy Chair,  
Standing Committee on Crown and Central Agencies

Andrew Cartmell, President & CEO  
SGI

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